

Looking For a Refurbished System?

For over 20 years, Radiology Oncology Systems has been providing affordable, high quality radiation therapy and diagnostic imaging equipment solutions to facilities around the world, increasing access to quality health care services for millions of patients.

 500+ Clinics and Hospitals
 700+ Projects Completed
 60+ Countries
 1Million+ Patients Impacted

Buying Refurbished Equipment Allows You To:



Grow Your Practice

Open a new center, add additional equipment, or enhance your clinic's capabilities.



Improve Patient Care

Free up budget dollars that can be used to invest in other areas of your practice or new technology.



Lower Financial Risk

Lower your overall risk and provide increased financial strength to meet unexpected challenges.



Improve ROI

Same reimbursements whether new or used. Lower annual maintenance/service contract expenses.



Maintain Strong Backups

Refurbished system can serve as a valuable backup to ensure there's no interruption in patient care.



Gain Peace of Mind

With our rigorous inspection process and no-risk warranty, you can have peace of mind that you're getting quality, reliable medical equipment.



Need Help With Your Equipment? Let ROS do the Heavy Lifting.

- ✓ Let us guide you through the best options for your center.
- ✓ We take the headache and hassle away from project planning.
- ✓ We provide professional equipment valuations.
- ✓ Our team is experienced and reliable.



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Maximize the Residual Value of Your Medical Equipment



Quick reference guide on getting the most value out of your diagnostic imaging and radiation oncology equipment on the secondary market.

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Considering Removing or Replacing Your Medical Equipment?

6 WAYS TO DISPOSE OF EQUIPMENT. PROS AND CONS.



1. Trade-In

Exchange older equipment as part of a new machine purchase.



- Reduce equipment downtime
- Reduce time / hassle by having one transaction with one party
- Apply dollars to the department vs. the general hospital fund



- Trade-in allowance may be negligible
- Selling on the secondary market may provide more equipment value
- Discounts are often overstated to make the new equipment quotation appear more attractive



2. Private Sale

Who doesn't like 'cash in hand' and knowing the value of your machine? Selling makes sense if you have time to seek out a buyer.



- Receive the maximum cash value
- Cash payment provides value and flexibility
- Extends the life of equipment by placing it in rural areas
- Humanitarian value when used in developing areas of the world



- Requires inspection
- Requires gathering information, service history, photos
- Needs to be complete and operational
- Sale proceeds often kept by the hospital's general fund and not the department



3. Consign

Allows time to find the "right" buyer when there is a time crunch that prevents the seller from getting a favorable price.



- Free up space quickly
- More time to market and sell often yields a higher price and more value recovered
- Hiring a qualified company to work with will make the process seamless



- Some equipment loses value after it is de-installed
- No guarantee of whether it will sell at the desired price
- Equipment ages and loses value the longer it is stored



4. Auction

Ensure maximum sales price of used equipment with an auction highly targeted to qualified buyers.



- Greater exposure to a larger audience of buyers
- The sales process is completely transparent to the seller, you know who is offering what amount for your equipment
- Good for large volumes of sales, especially for lower priced equipment



- Time constraints - the auction process is limited if buyers require more time
- Open the buying to non-professionals - can pose great risks when removing equipment
- Not flexible and may not allow for proper time to inspect equipment



5. Part Out

Cash payment for individual parts can often help offset or cover the costs of removal and disposal of your current machine.



- Value can be recovered by selling its parts first, before disposal
- Help those in need with lower service and maintenance costs
- Reduce cost of removal and disposal
- Help medical facilities in developing countries



- Equipment's service life ends when machine is disassembled
- Removal and disposal services are still required
- Parts-only machines tend to have little residual value



6. Remove / Dispose

The option to choose if your equipment has low or no value on the secondary equipment market.



- Open up space that can be used for other equipment, offices, storage and conference rooms
- Eliminate liability and risk of older equipment on-site
- Often allows your building to be sold with fewer complications



- Removal companies will charge a fee to professionally remove your equipment
- Requires skilled professionals to remove safely
- Chance you may need the equipment at a later date